# WAYS TO SAVE

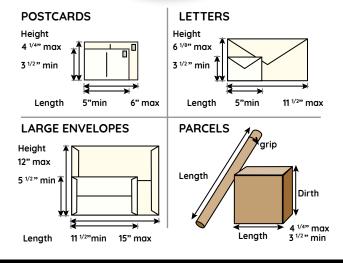
Although the rates are staying the same this year, postage meter users still get a 9% discount on each mail piece, paying only \$0.50 per 1 oz. letter.

Use shipping software to qualify for Commercial Base pricing which gives you discounted rates on many USPS shipping services.

Choosing the right Priority
Mail service helps your
business save money: Flat Rate
is for shipping heavy packages
long distances, Regional Rate is
for heavy packages going short
distances, and Zone-based
Service is for lightweight
packages.

By using shipping labels you qualify for Commercial Based pricing which can save you up to 17% on Priority Mail Express. The greatest savings come for items between 1 to 10 lbs. going to Zones 5 to 9.

Sending Certified Mail
Return Receipt with a Certified
Mail solution saves you up to
41% on Return Receipt costs and
provides digital visibility and
archiving to all your Certified
mail pieces.



# 1 First-Class Mail®

Use First-Class Mail for lightweight letters up to 3.5 oz. and flats up to 13 oz. that need to be delivered in 1 to 3 business days.

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First-Class Mail prices for letters, flats, and postcards stay the same so budgeting for 2020 should be a breeze!

ТҮРЕ	SIZE	RETAIL	METER	DIFFERENCE
Postcard	4 <sup>1/2</sup> " H x 6" L	\$0.35		
Letter (single-piece)	up to 1 oz.	\$0.55	\$0.50	5 cents
Letter (single-piece)	up to 2 oz.	\$0.70	\$0.65	5 cents
Letter (single-piece)	up to 3 oz.	\$0.85	\$0.80	5 cents
Letter (single-piece)	up to 3.5 oz.	\$1.00	\$0.95	5 cents
Lg Envelope / Flat (single-piece)	up to 1 oz.	\$1.00		
Lg Envelope / Flat (single-piece)	up to 2-13 oz.	\$1.20-\$3.40		

# **2** First-Class Package Service

Use this service for the lowest costs on light-weight shipments weighing up to 15.99 oz. that need to be delivered in 1 to 3 business days.

The further your package travels the pricier it will be. Use USPS flat rate services to save on long-distance shipments.

TYPE	SIZE	RETAIL	COMMERCIAL	DIFFERENCE
First-Class Package Service	1-4 oz.	\$3.80 and up	\$2.74 and up	\$1.06 and up
First-Class Package Service	5-8 oz.	\$4.60 and up	\$3.21 and up	\$1.39 and up
First-Class Package Service	9-12 oz.	\$5.30 and up	\$3.93 and up	\$1.37 and up
First-Class Package Service	13 oz.	\$5.90	\$5.04 and up	\$0.86 and up
First-Class Package Service	15.999 oz.		\$5.04 and up	

## 3 Priority Mail® Flat Rate

Use this when you need to send small, heavy items that weight up to 70 lbs. without breaking the bank. Items are delivered in 1 to 3 business days.

Prices increase an average of 4.1% over last year. Retail starts at \$7.50 and Commercial Base pricing will start at \$7.02

TYPE	SIZE	RETAIL	COMMERCIAL	DIFFERENCE
Flat Rate Envelope	12 <sup>1/2</sup> x 9 <sup>1/2</sup>	\$7.75	\$7.15	\$0.60
Legal Flat Rate Envelope	15 x 19 <sup>1/2</sup>	\$8.05	\$7.45	\$0.60
Padded Flat Rate Envelope	12 <sup>1/2</sup> x 9 <sup>1/2</sup>	\$8.40	\$7.75	\$0.65
Small Flat Rate Box	8 <sup>5/8</sup> x 5 <sup>3/8</sup> x 1 <sup>5/8</sup>	\$8.30	\$7.65	\$0.65
Medium Flat Rate Boxes	11 x 8 <sup>1/2</sup> x 5 <sup>1/2</sup> , 13 <sup>5/8</sup> x 11 <sup>7/8</sup> x 3 <sup>3/8</sup>	\$15.05	\$13.20	\$1.85
Large Flat Rate Boxes	12 x 12 x 5 <sup>1/2</sup> , 23 <sup>11/16</sup> x 11 <sup>3/4</sup> x 3	\$21.10	\$18.30	\$2.80
APO/FPO/DPO Large Box	12 x 12 x 5 <sup>1/2</sup>	\$19.60	\$16.80	\$2.80

#### 4 Priority Mail Express® Flat Rate

Use this when you need something delivered fast! It guarantees delivery overnight and is available 365 days a year.

Prices increase an average of 3.5% over last year. Retail prices will start at \$26.35 and Commercial Based Pricing will start at \$22.75.

TYPE	SIZE	RETAIL	COMMERCIAL	DIFFERENCE
Flat Rate Envelope	12 <sup>1/2</sup> x 9 <sup>1/2</sup>	\$26.35	\$22.75	\$3.60
Legal Flat Rate Envelope	15 x 9 <sup>1/2</sup>	\$26.50	\$22.95	\$3.55
Padded Flat Rate Envelope	12 <sup>1/2</sup> x 9 <sup>1/2</sup>	\$26.95	\$23.25	\$3.70

### 5 USPS® Extra Services

Use Certified Mail® when you need proof of the time and date of delivery. Add Return Receipt for written proof that your item was received. Best for: critical mail pieces. The cost of Certified Mail® and Return Receipt increases 2% over last year. It will cost \$6.80 to send a First-Class letter as Certified Mail with Return Receipt.

ТҮРЕ	RETAIL HARD COPY	RETAIL ELECTRONIC	DIFFERENCE	
Certified Mail®	\$3.55			
Return Receipt	\$2.85	\$1.70	\$1.15	









