## WAYS TO SAVE

Although the rates are staying the same this year, postage meter users still get a 9\% discount on each mail piece, paying only $\$ 0.50$ per 1 oz . letter.

Use shipping software to qualify for Commercial Base pricing which gives you discounted rates on many USPS shipping services.

Choosing the right Priority Mail service helps your business save money: Flat Rate is for shipping heavy packages long distances, Regional Rate is for heavy packages going short distances, and Zone-based Service is for lightweight packages.

By using shipping labels you qualify for Commercial Based pricing which can save you up to 17\% on Priority Mail Express. The greatest savings come for items between 1 to 10 lbs. going to Zones 5 to 9 .

Sending Certified Mail Return Receipt with a Certified Mail solution saves you up to $41 \%$ on Return Receipt costs and provides digital visibility and archiving to all your Certified mail pieces.


1 First-Class Mail ${ }^{\oplus}$
Use First-Class Mail for lightweight letters up to 3.5 oz . and flats up to 13 oz . that need to be delivered in 1 to 3 business days.

## NEW FOR 2020

First-Class Mail prices for letters, flats, and postcards stay the same so budgeting for 2020 should be a breeze!

|  | RETAIL | METER | DIFFERENCE |
| :--- | :--- | :--- | :--- |
| L | $\$ 0.35$ |  |  |
|  | $\$ 0.55$ | $\$ 0.50$ | 5 cents |
|  | $\$ 0.70$ | $\$ 0.65$ | 5 cents |
|  | $\$ 0.85$ | $\$ 0.80$ | 5 cents |
|  | $\$ 1.00$ | $\$ 0.95$ | 5 cents |
| oz. | $\$ 1.20-\$ 3.40$ |  |  |

2 First-Class Package Service Use this service for the lowest costs on lightweight shipments weighing up to 15.99 oz . that need to be delivered in 1 to 3 business days.

| TYPE | SIZE | RETAIL | COMMERCIAL | DIFFERENCE |
| :--- | :--- | :--- | :--- | :--- |
| First-Class Package Service | $1-4$ oz. | $\$ 3.80$ and up | $\$ 2.74$ and up | $\$ 1.06$ and up |
| First-Class Package Service | $5-8$ oz. | $\$ 4.60$ and up | $\$ 3.21$ and up | $\$ 1.39$ and up |
| First-Class Package Service | $9-12$ oz. | $\$ 5.30$ and up | $\$ 3.93$ and up | $\$ 1.37$ and up |
| First-Class Package Service | 13 oz. | $\$ 5.90$ | $\$ 5.04$ and up | $\$ 0.86$ and up |
| First-Class Package Service | 15.999 oz. |  | $\$ 5.04$ and up |  |

3 Priority Mail® Flat Rate Use this when you need to send small, heavy items that weight up to 70 lbs . without breaking the bank. Items are delivered in 1 to 3 business days.

| TYPE | SIZE | RETAIL | COMMERCIAL | DIFFERENCE |
| :--- | :--- | :--- | :--- | :---: |
| Flat Rate Envelope | $12^{1 / 2} \times 9^{1 / 2}$ | $\$ 7.75$ | $\$ 7.15$ | $\$ 0.60$ |
| Legal Flat Rate Envelope | $15 \times 19^{1 / 2}$ | $\$ 8.05$ | $\$ 7.45$ | $\$ 0.60$ |
| Padded Flat Rate Envelope | $12^{1 / 2} \times 9^{1 / 2}$ | $\$ 8.40$ | $\$ 7.75$ | $\$ 0.65$ |
| Small Flat Rate Box | $8^{5 / 8} \times 5^{3 / 8} \times 1^{5 / 8}$ | $\$ 8.30$ | $\$ 7.65$ | $\$ 0.65$ |
| Medium Flat Rate Boxes | $11 \times 8^{1 / 2} \times 5^{1 / 2}$ <br> $13^{5 / 8} \times 11^{7 / 8} \times 3^{3 / 8}$ | $\$ 15.05$ | $\$ 13.20$ | $\$ 1.85$ |
| Large Flat Rate Boxes | $12 \times 12 \times 5^{1 / 2}$ <br> $23^{11 / 16} \times 11^{3 / 4} \times 3$ | $\$ 21.10$ | $\$ 18.30$ | $\$ 2.80$ |
| APO/FPO/DPO Large Box | $12 \times 12 \times 5^{1 / 2}$ | $\$ 19.60$ | $\$ 16.80$ | $\$ 2.80$ |

4 Priority Mail Express ${ }^{\circledR}$ Flat Rate Use this when you need something delivered fast! It guarantees delivery overnight and is available 365 days a year.

Prices increase an average of 4.1\% over last year. Retail starts at $\$ 7.50$ and Commercial Base pricing will start at $\$ 7.02$

| TYPE | SIZE | RETAIL | COMMERCIAL | DIFFERENCE |
| :--- | :--- | :---: | :---: | :---: |
| Flat Rate Envelope | $12^{1 / 2} \times 9^{1 / 2}$ | $\$ 26.35$ | $\$ 22.75$ | $\$ 3.60$ |
| Legal Flat Rate Envelope | $15 \times 9^{1 / 2}$ | $\$ 26.50$ | $\$ 22.95$ | $\$ 3.55$ |
| Padded Flat Rate Envelope | $12^{1 / 2} \times 9^{1 / 2}$ | $\$ 26.95$ | $\$ 23.25$ | $\$ 3.70$ |

5 USPS® Extra Services Use Certified Mail ${ }^{( }$when you need proof of the time and date of delivery. Add Return Receipt for written proof that your item was received. Best for: critical mail pieces.

| TYPE | RETAIL HARD COPY | RETAIL ELECTRONIC | DIFFERENCE |
| :--- | :---: | :---: | :---: |
| Certified Mail | $\$ 3.55$ |  |  |
| Return Receipt | $\$ 2.85$ | $\$ 1.70$ | $\$ 1.15$ |

The cost of Certified Mail® and Return Receipt increases $2 \%$ over last year. It will cost $\$ 6.80$ to send a First-Class letter as Certified Mail with Return Receipt. customer experience solutions and expertise.
800.547.5863

Quadient.com QuadientDirect.com

